



# Connect. Challenge. Change. The HBS Experience.

Though transformation comes from within, it often requires a catalyst. And for many business leaders, HBS Executive Education continues to be that agent of change. Led by renowned HBS faculty, you'll dive into the latest research, explore emerging industry trends, and thrive in a collaborative learning environment with executives from around the world. It's a dynamic experience that will transform your career—and enrich your life.

#### VALUE

Why do so many alumni and participants call HBS Executive Education a "life-changing experience"? Our programs do more than expand your management expertise—they prepare you to lead your organization through its next stage of growth with confidence and resilience.

#### LEARNING EXPERIENCE

Focused on fast-tracking your leadership growth, our case study discussions, team-based projects, and business simulations provide ample opportunities for you to deepen your business knowledge, broaden your skill set, and collaborate with your peers.

#### **ACTIONABLE FORMAT**

Interacting directly with HBS faculty who bring their latest research to our programs, you'll gain the analytical tools, frameworks, and strategic vision to tackle your most challenging problems while making new connections and forging lasting relationships.

# **Comprehensive Leadership Programs**

Fast-track your leadership growth—and your career—through a transformative learning experience. Each program journey offers a broad business management and leadership curriculum, personalized coaching, individual projects that address your business challenges, and the opportunity to earn HBS alumni status. Go further than you thought possible.

### Advanced Management Program

05 SEP-27 OCT 2023 SESSION

Program Fee: \$89,000

Module 1: 05–15 SEP 2023

(Virtual, Live Online)

Module 2: 16-23 SEP 2023

(Virtual, Self-Paced)

Module 3: 24 SEP-27 OCT 2023

(HBS Campus)

**03 JAN-10 MAY 2024 SESSION** 

Program Fee: \$89,000

Module 1: 03 JAN-10 FEB 2024

(Virtual, Self-Paced)

Module 2: 11 FEB-01 MAR 2024

(HBS Campus)

Module 3: 02 MAR-20 APR 2024

(Virtual, Self-Paced)

Module 4: 21 APR-10 MAY 2024

(HBS Campus)

### General Management Program

31 JUL-17 NOV 2023 SESSION

**Program Fee: \$75,000** 

Module 1: 31 JUL-04 SEP 2023

(Virtual, Self-Paced)

Module 2: 05-22 SEP 2023

(Virtual, Live Online)

Module 3: 23 SEP-21 OCT 2023

(Virtual, Self-Paced)

Module 4: 22 OCT-17 NOV 2023

(HBS Campus)

08 JAN-26 APR 2024 SESSION

**Program Fee: \$77,000** 

Module 1: 08 JAN-10 FEB 2024

(Virtual, Self-Paced)

Module 2: 11 FEB-01 MAR 2024

(Virtual, Live Online)

Module 3: 02-31 MAR 2024

(Virtual, Self-Paced)

Module 4: 01–26 APR 2024

(HBS Campus)

# Program for Leadership Development

10 JUL 2023-26 JAN 2024 SESSION

Program Fee: \$54,000

Module 1: 10 JUL-30 SEP 2023

(Virtual, Self-Paced)

Module 2: 01–13 OCT 2023

(HBS Campus)

Module 3: 14 OCT 2023-13 JAN 2024

(Virtual, Self-Paced)

Module 4: 14-26 JAN 2024

(HBS Campus)

28 NOV 2023-28 JUN 2024 SESSION

**Program Fee: \$54,000** 

Module 1: 28 NOV 2023-02 MAR 2024

(Virtual, Self-Paced)

Module 2: 03-15 MAR 2024

(HBS Campus)

Module 3: 16 MAR-15 JUN 2024

(Virtual, Self-Paced)

Module 4: 16-28 JUN 2024

(HBS Campus)

### OPTIONAL MODULE

Module 5\*: 16-28 JUL 2023

(HBS Campus)

Program Fee: \$27,000

### Owner/President Management

14 MAY-02 JUN 2023 SESSION

Program Fee: \$48,000 (Unit 1 only\*\*)

Unit 1: 14 MAY-02 JUN 2023

(HBS Campus)

Unit 2: FEB 2024

(HBS Campus)

Unit 3: MAR 2025

(HBS Campus)

12-31 MAY 2024 SESSION

**Program Fee: \$50,000** (Unit 1 only\*\*)

Unit 1: 12-31 MAY 2024

(HBS Campus)

Unit 2: FEB 2025

(HBS Campus)

Unit 3: MAR 2026

(HBS Campus)

<sup>\*</sup>To attain HBS alumni status, you must complete PLD Module 5 or earn 10 PLDA Points by completing other qualifying HBS Executive Education programs,

<sup>\*\*</sup>Unit 2 and 3 fees may differ from Unit 1 fees.

# **Regional Programs**

In today's evolving economy, organizations need exceptional leaders who are confident decision-makers, global thinkers, and skilled strategists. To help meet this need, HBS Executive Education offers senior leadership programs in China, India, and the Middle East. Tailored to each region's unique challenges, these programs are designed to help you improve your skills—and your organization.

# Senior Executive Leadership Program—China

### 2023 SESSION TO BE CONFIRMED

Program Fee: 550,000 RMB

Module 1: Date: TBD
(Location: TBD)

Module 2: Date: TBD
(Location: TBD)

Module 3: Date: TBD
(Location: TBD)

Module 4: Date: TBD
(Location: TBD)

# Senior Executive Leadership Program—India

### 10 APR-08 SEP 2023 SESSION

Module 3:

Program Fee: ₹40,00,000 Plus Goods and Services Tax (GST)

Module 1: 10–21 APR 2023
(Taj Lands End, Mumbai, India)

Module 2: 12–23 JUN 2023
(Taj Lands End, Mumbai, India)

20 AUG-08 SEP 2023

(HBS Campus)

### Senior Executive Leadership Program—Middle East

### 05 FEB-08 DEC 2023 SESSION

Program Fee: \$75,000 USD Plus Value-Added Tax (VAT)

(HBS Campus)

Module 1: 05–10 FEB 2023

Module 2: 07–19 MAY 2023

(Taj Dubai, Dubai, UAE)

Module 3: 10-22 SEP 2023

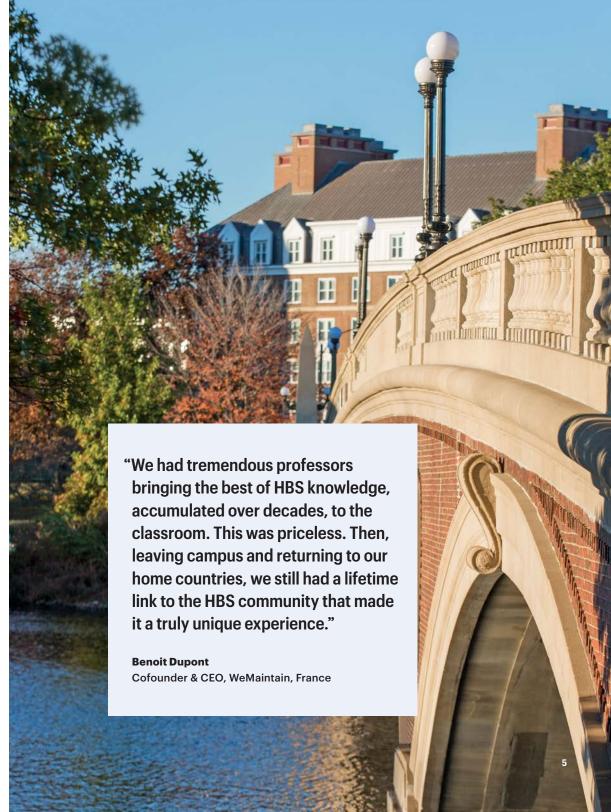
(Taj Dubai, Dubai, UAE)

Module 4: 27 NOV-08 DEC 2023

(HBS Campus)







# **Topic-Focused Programs**

When your challenges call for targeted, in-depth learning, we have the programs you need.



inance		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
nance for Senior Executives	\$14,000												
·	\$10 500			05-08						27-30			
				03 00			25 20						
<u> </u>							25-26						
	\$12,000			08-11									
ucceeding as a Strategic CFO (Two Sessions)	\$11,250				02-05							29 NOV-	02 DEC
eneral Management		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
he Business of Entertainment, Media, and Sports	\$10,500					31 MAY-	-03 JUN						
riving Corporate Performance	\$13,500							09-14					
riving Organizational Agility—Virtual	\$7,500		06-17										
eading Professional Service Firms (Two Sessions)	\$17,250	22-27					25-30						
eal Estate Management Program: Finance, Design, and Leadership	\$14,500										15-20		
ransforming Customer Experiences	\$13,250				02-07								
ealth Care		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
anaging Health Care Delivery	\$27,750	'											
Module 1: HBS Campus											29 OCT-		2022
Module 2: Virtual, Self-Paced and Live Online													
trategy for Health Care Delivery	\$11,250											05-08	
nnovation		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
isruptive Innovation: Strategies for a Successful Enterprise	\$16,000						19-24						
aunching New Ventures	\$18,250		26 FEB-	04 MAR									
anaging Innovation	\$11,400	16-20											
ii r u i i a	Module 1: Virtual, Live Online Module 2: HBS Campus undations of Private Equity and Venture Capital  Winvestment Management Workshop ivate Equity and Venture Capital acceeding as a Strategic CFO (Two Sessions) eneral Management as Business of Entertainment, Media, and Sports iving Corporate Performance iving Organizational Agility—Virtual ading Professional Service Firms (Two Sessions) as Estate Management Program: Finance, Design, and Leadership ansforming Customer Experiences ealth Care anaging Health Care Delivery Module 1: HBS Campus Module 2: Virtual, Self-Paced and Live Online Module 3: HBS Campus (28 APR-03 MAY 2024) rategy for Health Care Delivery movation sruptive Innovation: Strategies for a Successful Enterprise unching New Ventures	Module 1: Virtual, Live Online Module 2: HBS Campus  undations of Private Equity and Venture Capital  Winvestment Management Workshop  ivate Equity and Venture Capital  stoceeding as a Strategic CFO (Two Sessions)  strateging as a Strategic CFO (Two Sessions)  strateging Organizational Agility—Virtual  strate Management Program: Finance, Design, and Leadership  and Estate Management Program: Finance, Design, and Leadership  strateging Health Care Delivery  Module 1: HBS Campus  Module 2: Virtual, Self-Paced and Live Online  Module 3: HBS Campus (28 APR-03 MAY 2024)  rategy for Health Care Delivery  strategies for a Successful Enterprise  \$16,000  unching New Ventures  \$18,250	mance for Senior Executives  Module 1: Virtual, Live Online  Module 2: HBS Campus  undations of Private Equity and Venture Capital  \$10,500  We Investment Management Workshop  ivate Equity and Venture Capital  structed Equity and Venture Salono  structed Equity and Venture Associated Salono  structed Equity and	mance for Senior Executives  Module 1: Virtual, Live Online  Module 2: HBS Campus  undations of Private Equity and Venture Capital  Winvestment Management Workshop  ivate Equity and Venture Capital  strategic CFO (Two Sessions)  strategic Agraemate  strategic CFO (Two Sessions)  strategic Management  strategic Manageme	Module 1: Virtual, Live Online Module 2: HBS Campus  undations of Private Equity and Venture Capital  Winvestment Management Workshop  ivate Equity and Venture Capital  strategic CFO (Two Sessions)  strategic GFO (Tw	Module 1: Virtual, Live Online Module 2: HBS Campus  undations of Private Equity and Venture Capital S10,500 SW Investment Management Workshop S10,500 Sive Equity and Venture Capital S12,000 S8-11 S12,500 S11,250 S	Module 1: Virtual, Live Online Module 2: HBS Campus  Winvestment Management Workshop S10,500 Wate Equity and Venture Capital S12,000 Seneral Management S11,250 Seneral Management S10,500 S11,250 S11,25	Module I: Virtual Live Online Module 2: HBS Campus  undations of Private Equity and Venture Capital  S10,500  S10,500  S10,500  S10,500  S10,500  S11,250  S	Module 1: Virtual, Live Online Module 2: HBS Campus  undations of Private Equity and Venture Capital  \$10,500  \$10,500  \$25-28  vivate Equity and Venture Capital  \$10,000  \$11,250  \$1	Annue for Senior Executives  Module 1: Virtual, Live Online  Module 2: HBS Campus  undations of Private Equity and Venture Capital  S10,500  S25-28  Vivate Equity and Venture Capital  S12,000  S11,250  S11,250	State   Stat	State   Stat	State   Stat

	Leadership		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
	Agribusiness Seminar	\$10,250	08-11											
<b>⊗</b>	Ascending the Peak: Finding the Leader Within—Virtual	Dates & Fee TBD												
Ø	Authentic Leader Development (Two Sessions)	\$16,000					14-19							03-08
	Communicating for Impact—Virtual	\$7,750					08-19							
	Developing Yourself as a Leader—Virtual (04 JAN-02 APR 2024)	\$5,500												
	NEW Growing as a Purposeful Leader  Module 1: HBS Campus	\$14,000						14-17						
	Module 2: Virtual, Self-Paced							14-17	10 1111	and 19 SE	D 2022			
	Module 2: Virtual, Sen-Faceu  Module 3: Virtual, Live Online								19 JUL	allu 19 SE	.F 2023	10-11 00	T 2022	
	Module 5: Virtual, Live Offilite	<b>445.750</b>					04 00					10-11 00	1 2023	
<b>⊘</b>	High Potentials Leadership Program (Two Sessions)	\$15,750					21-26					45.00		
_		\$16,250										15-20		
	The HR-Executive Suite Connection	\$10,500			26-29									
<b>⊗</b>	Leadership for Senior Executives (Two Sessions)	\$15,750			19-24			11–16						
<b>⊗</b>	Leading and Building a Culture of Innovation	\$16,000												03-08
<b>S</b>	Leading Change and Organizational Renewal	\$15,750			19-24									
	NEW Leading Difference for High Performance—Virtual	\$10,000							17-28					
<b>⊘</b>	Leading Global Businesses	\$15,500		19-24										
	NEW Leading as an LGBTQ+ Executive	\$14,000												
	Module 1: HBS Campus									23-26				
	Module 2: Virtual, Live Online											11-12		
	NEW Managing Turbulence	\$19,000												
, ,	Module 1: HBS Campus										17-20			
	Module 2: Virtual, Live Online and Self-Paced										21	SEP-28 NO	OV	
	Module 3: HBS Campus												29 NOV-	02 DEC
	Senior Executive Program—Africa	\$26,000												
	Module 1: Nairobi, Kenya						07-12							
	Module 2: Virtual, Self-Paced							15 MAY-	25 AUG					
	Module 3: HBS Campus									27 AUG	-01 SEP			

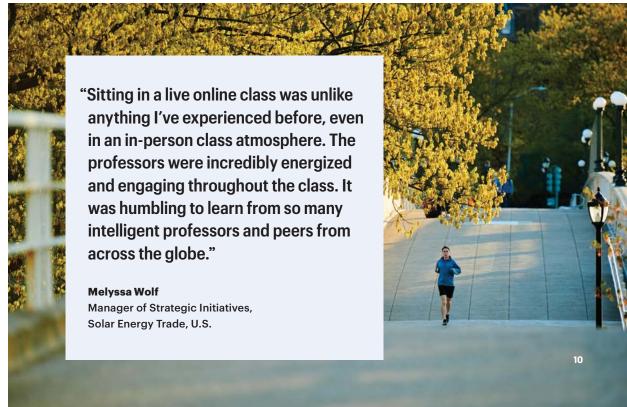
	Leadership (continued)		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
	NEW Women of Color Leadership Program	\$5,000				30 APR-	-03 MAY							
	The Women's Leadership Forum	\$13,000			06-10									
	Marketing & Sales		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
S	Aligning Strategy and Sales (28 JAN-02 FEB 2024)	\$16,000					,,							
	Managing Sales Teams and Distribution Channels	\$12,000							23-27					
Ö	Marketing in the Digital Era	\$14,500								20-25				
	Negotiation & Decision-Making		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
Š	Behavioral Economics—Virtual	\$10,000				,	,,		,	,		09-20		
Ø	Changing the Game: Negotiation and Competitive Decision-Making (Two Sessions)	\$13,500 \$14,500							23-28			29 OCT-	-03 NOV	
	Mergers and Acquisitions: Strategy, Execution, and Post-Merger Management	\$15,750	08-13											
<b>⊗</b>	Strategic Negotiations: Dealmaking for the Long Term	\$13,250				16-21								
	Social Enterprise & Nonprofits		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
	Driving Nonprofit Performance and Innovation—Virtual	\$4,000				20-28								
	Governing for Nonprofit Excellence—Virtual	\$4,000										19-27		
_	Strategic Perspectives in Nonprofit Management	\$7,000							09-15					
	Strategy		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
S X	NEW Designing and Executing Corporate Revitalization	\$14,500					,				10-15		,	
<b>S</b>	Risk Management for Corporate Leaders—Virtual	\$8,500												04-14
	Strategic Agility—Virtual	\$10,000									18-29			
<b>S</b>	Strategy: Building and Sustaining Competitive Advantage	\$15,750						04-09						













### HAVE MORE QUESTIONS OR NEED PERSONALIZED ADVICE?

If you have additional questions or need help finding the program best suited to your needs, contact the HBS Executive Education Program Advising team.

Email: executive\_education@hbs.edu

Phone: **800.427.5577** 

(Outside the United States, call: **617.495.6555**)



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